

COACHING RESOURCES

# Breakthrough Session Script

A done-for-you session templates resource from the Coaching Resources collection. Customize it with your branding and use it with your clients today.

## Call Framework

### 1. Warm Welcome

Thank them for booking. Build rapport. 'I'm so glad you're here. Before we dive in, tell me what made you reach out today?'

### 2. Discover

Ask about their current situation, struggles and what they've already tried.

### 3. Vision

'If we worked together and everything went perfectly, what would your life look like in 90 days?'

### 4. Bridge the Gap

Reflect back their goals and the obstacles in the way.

### 5. Present the Offer

Introduce your coaching package as the bridge to their goal.

### 6. Handle Questions

Address concerns with empathy. Reaffirm the transformation.

### 7. Invite to Start

'Based on everything you've shared, I'd love to support you. Would you like to get started today?'

## Your Notes & Personalization

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